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### DEEP ENERGY RENOVATION AND ONE-STOP-SHOP SOLUTIONS FOR PRIVATE HOME OWNERS

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## About the project

- Inspire homeowners to carry out deep energy renovations
- Achieve 50-80% reduction in energy use
- Easy, economical and efficient
- Bridging demand and supply side
- One-Stop-Shop





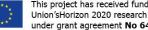


## About the project

- Focus on 'deep renovation' ٠
- Push the market of energy renovation in existing buildings even further •
- The project builds on existing knowledge and best practice ٠
- Is funded with 2 mio.  $\in$  by Horizon2020 •







### 13 partners in 6 EU contries

- Local authorities
- Local companies
- Knowledge institutions

From Belgium, the Netherlands, Germany, Slovenia, Estonia, Denmark



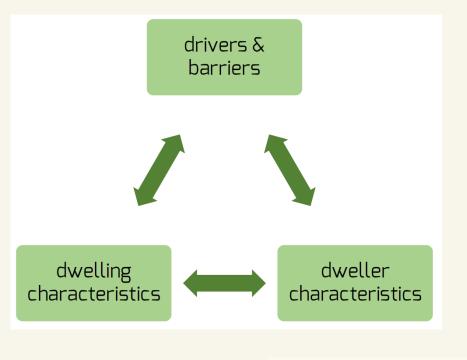




### Drivers and barriers for deep renovation

### Depend on

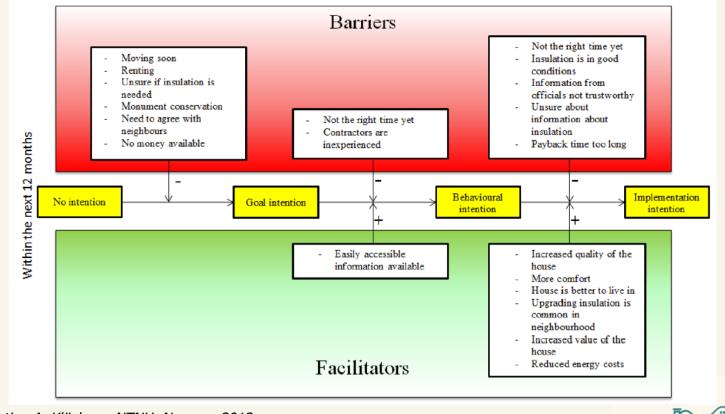
- The dweller (income, age, family pattern, young family, empty nesters, convinced energy savers, just moved in)
- The dwelling (type, condition, energy bill)







# Drivers & barriers in different stages of the decision making process



Source: Christian A. Klöckner, NTNU, Norway, 2013



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### **Technical** drivers and barriers

Technical drivers and barriers are linked with the dwelling characteristics and the challenge to renovate to NZEB.

#### **DRIVERS:**

Urgency for renovation & lock-ins Availability of tailormade stepwise approach for NZEB-renovation Inconveniences and defects in the house

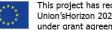
**BARRIERS**: Inconvenience linked to the renovation Technical possibilities











### **Financial** drivers and barriers

Financial drivers and barriers are linked with the financial possibilities of the dweller and the cost of the NZEB-renovation.

**DRIVERS:** Subsidies, financial incentives, etc. Energy bill Return on investment

**BARRIERS**: Feel secure about investment Cost for NZEB-renovation

BOTH: Availability of financial possibilities to invest Willingness to invest in energy efficiency / competing products









### Social and behavioural drivers and barriers

Social and behavioral drivers and barriers are linked with the decision making process of the dweller.

#### DRIVERS:

Renovation needs & intentions: increase comfort level, cosiness, personalization, taste, adjust architectural concept... Advice, unburdening & guidance Awareness of energy saving potential Accurate, reliable & tailor-made information General knowledge level Neighbourhood action, group action

BARRIERS: Decision making, self-reliance & empowerment

BOTH:

Momentums for renovation (why now?) Availability of time to manage renovation project













- Bridging demand and supply side
- Mapping of the supply side
- Mapping all the different technical solutions that fit consumer needs



One-stop-shop concept



### One-stop-shop concept

Holistic approach to the renovation process by combining technology combinations and improved communication between the house-owner and the supplier

- Local partnerships
- Local energy solutions
- Closeness to consumers in the participating countries
- Simplifies the possibilities and gives an overview
- Prioritizes the investment
- Provides a compelling offer

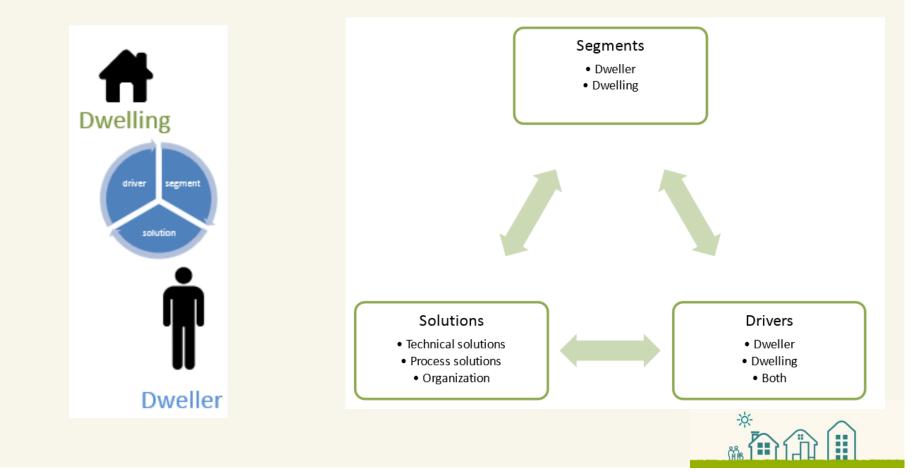




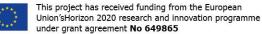




### **Tailormade solutions**







## Best case examples from 6 EU countries will inspire home owners to take action







http://go-refurb.eu/

deep home energy renovation exceeding borders and regions



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